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cargo-partner introduces new air consolidation service from Frankfurt to Mexico City

The international transport and logistics provider has expanded its air consolidation services by launching a new route connecting Frankfurt, Germany, to Mexico City, Mexico. This strategic addition aims to address the challenges faced by European exporters in securing cost-efficient freight capacities to Mexico amidst a tense market situation. With air export gateways in Frankfurt, Vienna and Budapest, the company strives to offer flexible solutions.

The demand for reliable and cost-effective transport solutions to Mexico has surged, leading to an increasingly unreliable market in terms of rates and services. In response, cargo-partner has added yet another route to its air consolidation portfolio, offering a dependable solution to help customers maintain the integrity of their supply chains.

With a robust operational presence in Mexico spanning over two years and a dedicated team of 50 employees, cargo-partner has established itself as a reliable service provider for a wide range of industries in the region. The company's footprint in Mexico includes branches in Puebla and Mexico City, offering comprehensive air, sea, and road transport services, complete with door-to-door solutions and customs clearance.

Door-to-door service from Western Europe to Mexico

The new air consolidation service operates between Frankfurt Airport (FRA) and Felipe Ángeles International Airport (NLU) in Mexico City, catering to the growing demand from Western Europe to Mexico. Leveraging its network of offices in Germany, the Netherlands, Belgium, Poland, and the Czech Republic, cargo-partner can facilitate pre-carriage services for its customers in the region. In addition, cargo-partner's local offices in Puebla and Mexico City enable seamless onward distribution within Mexico.

Tailored solutions for the automotive industry

For exporters in Central and Eastern Europe, cargo-partner can also serve this destination with regular departures from Budapest, rounding out its portfolio of consolidation services connecting Budapest and Vienna to various destinations worldwide. The air freight consols to Mexico City are particularly well-suited for customers in the automotive industry, addressing the needs of Mexico's thriving automotive manufacturing sector with specialized solutions such as just-in-time delivery.

Optimized hub structure for stability and flexibility

Jo Feiks, Corporate Director Product Management Air Cargo at cargo-partner: "In light of the current market challenges, European exporters are facing hurdles in securing cost-efficient freight capacities to Mexico. With fixed capacities, stable transit times, and long-term rates, our new air consolidation service from Frankfurt to Mexico City ensures regular and dependable services amidst unpredictable market conditions. In addition, our European structure of air export gateways, with Vienna, Frankfurt, and Budapest serving as the main hubs, allows us to offer flexible solutions to meet the unique needs of each customer."

In light of the current crisis in the Red Sea, air freight from Europe to Asia has also gained traction due to its ability to provide stable service despite unforeseen events. In addition, cargo-partner's Vienna-Chicago consolidation service continues to enjoy high demand.

Vienna, January 25, 2024

About cargo-partner

cargo-partner is a full-range info-logistics provider offering a comprehensive portfolio of air, sea, land transport and warehousing solutions. With over 40 years of expertise in information technology and supply chain optimization, the company designs tailor-made services for a wide range of industries to create competitive benefits for its customers all around the world. Founded in 1983, cargo-partner



generated a turnover of over 2.06 billion euro in 2022 and currently employs more than 4,000 people worldwide.

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