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cargo-partner continues to expand its warehouse network and service portfolio in China

In the first half of 2022, cargo-partner has grown its network of offices and warehouses in China and introduced new rail and road transport services from China to Europe and Central Asia. cargo-partner's teams in China have handled a range of interesting projects, from transporting oversized machine tools across Kazakhstan to managing high volumes of e-commerce shipments for one of China's largest shopping festivals.

Since the opening of cargo-partner's first office in China in 2004, the logistics provider has continuously grown its presence in the country. In January 2022, the company expanded its branch office in Beijing and opened a new warehouse in Kunshan, in close proximity to Shanghai and a ten-minute drive from the Beijing-Shanghai Expressway. By renting 5,300 m² of warehouse space, cargo-partner took further steps to expand its contract logistics network and serve the Kunshan market with its strong electronics industry, where the company sees great growth potential.

In March, another cargo-partner warehouse took up operations in the south of China. The warehouse in Yantian, Shenzhen provides 3,400 m² of storage space along with a wide range of value added services and also serves as a regional distribution center. At the start of June, cargo-partner opened a new sales office in Macau, complementing its network in the Greater Bay Area and making use of this important trading and transshipment hub.

New Rail and Sea Transport Solutions from China to Europe

In rail transport, cargo-partner circumvents the New Iron Silk Road by making use of the Middle Corridor via the Caspian Sea and the Black Sea. The company provides weekly departures along this new route and expects volumes to grow by 30-50% in the near future. In addition, cargo-partner continues to offer its seafreight service "Adria Express" from China to Koper, Rijeka and Trieste. This routing shortens transit times to Europe by five to eight days compared to transport via Northern European ports.

Cross-Border Trucking from China to Central Asia

As of spring 2022, cargo-partner has introduced a cross-border trucking solution from China to Central Asia. The logistics provider offers regular services from China to Kazakhstan, Kyrgyzstan, Tajikistan, Turkmenistan and Uzbekistan with lead times of around two weeks. Needless to say, this transport solution is also suitable for project cargo. Most recently, cargo-partner handled a transport of oversized machine tools, transported in 16 flatbed trucks from Dalian, Northern China to Tashkent, Uzbekistan. cargo-partner's door-to-door service included lashing and securing before departure from the Dalian factory as well as close monitoring, communication on both ends and coordination of customs-related procedures along the whole transport chain from China via Kazakhstan to Uzbekistan. The transport was completed in 14 days.

Efficient Logistics Support for "618 Shopping Festival"

Since the opening of the cargo-partner warehouse in Kunshan near Shanghai, the local team has handled several challenging projects. One of them was a cooperation with an importer of oat milk products who runs online stores on some of China's major e-commerce platforms. The company required logistics support for its participation in the 618 shopping festival, a large mid-year shopping event. To meet the customer's tight deadlines, cargo-partner trained 16 temporary workers and

quickly set up a standard operating procedure. The team completed all outbound orders in only 12 days, including picking and packing 290,000 pieces of milk boxes and labeling 34,000 packaging cartons without a single error.

cargo-partner has been represented in China for 18 years and today has over 500 employees at 18 locations across Mainland China, Hong Kong and Taiwan.

Vienna, June 29, 2022

About cargo-partner

cargo-partner is a privately owned full-range info-logistics provider offering a comprehensive portfolio of air, sea, land transport and warehousing solutions. With almost 40 years of expertise in information technology and supply chain optimization, the company designs tailor-made services for a wide range of industries to create competitive benefits for its customers all around the world. Founded in 1983, cargo-partner generated a turnover of 1.8 billion euro in 2021 and currently employs 3,900 people worldwide.

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