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cargo-partner opens second Greek office in Piraeus

The new branch office at Greece's largest sea port complements cargo-partner's extensive network in Southeast Europe and offers door-to-door solutions by sea, air and road. The port's strategic location allows cargo-partner to achieve faster transit times for import shipments from and to the Balkans.

Half a year after setting foot in Greece with an office in Thessaloniki, cargo-partner has now opened a second Greek office at the port of Piraeus. Here, the cargo-partner team offers comprehensive sea, air and road transport services, with a special focus on FCL and LCL solutions by seafreight. The office is up and running and is already handling the first customer orders.

"Piraeus is a hub of international trade as its position offers unique advantages, and it is the gateway to Greece's capital city of Athens. Extending our presence to Piraeus was the logical next step in our growth strategy," said Kostas Polatidis, Managing Director of cargo-partner in Greece.

Piraeus is the largest port in Greece and the second largest port in the Mediterranean, with 5.3 million TEU of cargo passing through the port's facilities in 2021. The port of Piraeus directly serves around 6.5 million people living in the central and southern regions of Greece as well as on the Greek islands.

The new office in Piraeus forms part of cargo-partner's strategic expansion in Southeast Europe. In March 2021, the logistics provider opened its first office in North Macedonia, followed by the first Greek office in Thessaloniki in October 2021. cargo-partner's presence in Piraeus now enables faster processing of import shipments and connects this important gateway to the logistics provider's existing European network.

Door-to-door solutions via dense trucking network in SEE

Making use of its weekly road transport services, cargo-partner can achieve transit times of one to five days from Piraeus to Southeast and Central Europe. The logistics provider's warehouses in Sofia and Belgrade serve as ideal distribution hubs.

"Urgent cargoes to the Balkans are often discharged at Piraeus and then forwarded by truck to the final destination, achieving faster transit times compared to other ports," explained Kostas Polatidis. In addition, the port of Piraeus is directly connected to Athens International Airport providing the possibility to transfer goods worldwide by airfreight.

The Piraeus office serves a range of industries. The local cargo-partner team has special expertise in temperature-controlled transports of foodstuffs such as fruits and vegetables, which constitute a large part of Greek exports. Other important export goods include construction materials, pharmaceutical products, machinery, aluminum and plastics. In import, the most significant sectors include machinery, electrical and electronic components as well as household items and apparel.

Vienna, May 24, 2022

About cargo-partner

cargo-partner is a privately owned full-range info-logistics provider offering a comprehensive portfolio of air, sea, land transport and warehousing solutions. With almost 40 years of expertise in information technology and supply chain optimization, the company designs tailor-made services for a wide range of industries to create competitive benefits for its customers all around the world. Founded in 1983, cargo-partner generated a turnover of 1.8 billion euro in 2021 and currently employs 3,900 people worldwide.

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