

PRESS RELEASE No. 20/2019

cargo-partner Expands Land-Air Solutions from Asia to Europe and USA

Due to fluctuating airfreight capacities out of China and Southeast Asia, an increasing number of customers rely on cargo-partner's alternative solutions via combined air and road transport. In addition to the existing service from Myanmar via Thailand, the logistics provider has now introduced a new service from China to Europe and the USA via Hanoi, Vietnam.

With its land-air service, cargo-partner reacts to the need for a reliable and cost-efficient alternative to direct flights out of Asia during airfreight peak times. As of November 2019, the company has introduced a new solution from China to Europe and the USA via Hanoi. Luca Ferrara, CEO Asia Pacific, Western Europe & Americas at cargo-partner, explains the situation: "Due to the current capacity backlogs for airfreight out of China, bookings need to be placed at least one week in advance. Even then, there is a risk that shipments will be offloaded and postponed to the next available flight, which could easily delay a shipment by an additional week."

With the new land-air service via the Vietnamese capital of Hanoi, cargo-partner provides a convenient alternative to direct flights out of China. The combined land-air solution comes with total transit times of approximately 8-10 days, including road transport from China to Hanoi, air transport from Hanoi to Europe or the USA, and delivery to the final destination. The option is available for large shipments from 3,000 kg upward and allows for more stable and competitive rates than direct airfreight.

Another country which has repeatedly been affected by capacity backlogs in airfreight is Myanmar. "In recent months, we have been faced with limited airfreight space out of Myanmar, with lead times of up to four weeks from booking to lift-off," Luca Ferrara recounts. As an alternative, cargo-partner offers a specially designed solution combining air and road transport. The service includes trucking from Myanmar to Thailand within 2-4 days, airfreight from Thailand to Europe or the USA within 2-3 days, and on-carriage to the final destination within 1-2 days. In addition, cargo-partner handles all customs formalities at borders and airports. "This solution allows us to offer our customers a more flexible option for their urgent airfreight shipments, with stable rates all year round," Luca Ferrara adds.

cargo-partner took its first steps into the Far East in 2004 with the opening of its first offices in Taipei and Shanghai. Today, the company is represented with more than 750 employees in 17 countries across the Asia-Pacific region. In addition to air and seafreight, the logistics provider has expanded its service portfolio in the region to warehousing, cross-border trucking as well as rail transport solutions across the New Silk Road.

Vienna, December 10, 2019

About cargo-partner

cargo-partner is a privately owned full-range info-logistics provider offering a comprehensive portfolio of air, sea, land transport and warehousing solutions. With over a third of a century's expertise in information technology and supply chain optimization, the company designs tailor-made services for a wide range of industries to create competitive benefits for its customers all around the world.

Founded in 1983, cargo-partner generated a turnover of 753 million euro in 2018 and currently employs 3,000 people worldwide. In 2018, the cargo-partner group celebrated its 35th anniversary.

For further information please contact:

Christina Kalløkken / Director Corporate Communications & Marketing

cargo-partner GmbH

Airportstrasse, P.O. Box 1

2401 Fischamend, Austria

Tel.: +43 5 9888-11322, Fax: +43 5 9888-11225

E-Mail: christina.kalloekken@cargo-partner.com, www.cargo-partner.com