

**PRESS RELEASE No. 17/2019**

## **cargo-partner Expands Direct LCL Rail Services on the New Silk Road**

**The logistics provider currently offers 40 FCL rail services and 15 LCL consolidation services per week on the New Silk Road, including recently introduced new direct LCL connections between China and Europe. An increasing number of customers worldwide rely on cargo-partner's rail services.**

"The New Silk Road has been a reality for a long time. It will only become more important in the future – not just for shipments from East to West, but also for eastbound transports." This is the assessment of cargo-partner's CEO, Stefan Krauter. Indeed, the company has been organizing full and part load container transports between Asia and Europe by rail for over half a decade. The volumes and routings handled by the logistics provider are continuously growing.

### **FCL rail services between Europe and Asia**

In the FCL segment, the international transport and info-logistics provider currently offers 40 weekly rail services between Europe and Asia. In addition to the traditional terminal connections in Germany, such as Duisburg and Hamburg, imports to Europe can now also be routed via Malaszewicze to and from Austria, the Czech Republic, Hungary and Slovakia. Connecting rail and trucking services with all countries in Southern and Eastern Europe provide full coverage of this region, where cargo-partner is among the leading logistics providers, including air and seafreight as well as road transport.

### **Direct LCL transport to several European countries**

In LCL, cargo-partner ships 15 consolidated containers per week from Shenzhen, Shanghai and Tianjin to Warsaw by rail. Most recently, the company has introduced direct LCL rail transports from China to several gateways in Central Europe, servicing numerous destinations in Austria, the Czech Republic, Hungary, Romania, Bulgaria, the Slovak Republic, Slovenia, Croatia, Bosnia-Herzegovina and Serbia with two departures per week. In addition, the rail service portfolio has been expanded by weekly consolidation services from Hamburg to China, with pick-up all across Europe and distribution throughout China. Another LCL rail service from China to Duisburg has also been launched, with further

distribution in Germany, Belgium, the Netherlands, Italy and France. Thanks to direct transport without transshipment, cargo-partner's direct LCL service enables fast transit times and helps avoid the risks of unloading and reloading.

### **Expertise with many advantages**

Since rail transport is up to 50% faster than seafreight and up to 60% more cost-efficient than airfreight, it is not surprising that an increasing number of cargo-partner's customers is benefiting from this alternative. The low CO<sub>2</sub> footprint is a welcome side-effect.

cargo-partner's rail transport services include door-to-door distribution and storage with a range of value added services such as stuffing, unloading, palletizing and securing of containers as well as comprehensive customs clearance support and expertise in Europe and China. Modern GSM tracking tools ensure full transparency along the supply chain.

Vienna, October 21, 2019

### **About cargo-partner**

cargo-partner is a privately owned full-range info-logistics provider offering a comprehensive portfolio of air, sea, land transport and warehousing solutions. With over a third of a century's expertise in information technology and supply chain optimization, the company designs tailor-made services for a wide range of industries to create competitive benefits for its customers all around the world. Founded in 1983, cargo-partner generated a turnover of 753 million euro in 2018 and currently employs 3,000 people worldwide. In 2018, the cargo-partner group celebrated its 35th anniversary.

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