

PRESS RELEASE No. 12/2019

New cargo-partner Offices in Australia, United Arab Emirates, Malaysia and Austria

On July 15, 2019, the international transport and info-logistics provider opened its first office in Melbourne, Australia. With Dubai in the UAE, the company is adding another country to its network of agent liaison and key account support offices. In addition, cargo-partner is solidifying its existing presence in Austria and Malaysia.

cargo-partner is fully on track with its international growth agenda. In parallel to strengthening its contract logistics network with new warehouses around the world, the company's continuous growth is also reflected in the steadily increasing number of offices in existing and new markets. The most recent addition in cargo-partner's global presence is Melbourne, Australia became fully operational as of July 15. Here, cargo-partner's experienced team provides a comprehensive range of air, sea, road transport, contract logistics, customs and other value added services.

Melbourne is not the only new location in cargo-partner's network. In Malaysia, the company has taken up operations with a sales and customer service office in Penang in addition to its existing office in Kuala Lumpur, which was established in 2011. In the United Arab Emirates, cargo-partner has opened a non-operative agents' liaison and key account support office in Dubai to better serve the needs of agents and clients in the region. Despite its growing global presence, the international info-logistics provider is not losing sight of its origins in Austria. To strengthen its position in the west of the country, cargo-partner will open a new office in Wolfurt in the most western Austrian province of Vorarlberg in August.

Stefan Krauter, CEO of cargo-partner, on the motivations behind the ongoing expansions: "Following our strategy of organic growth we are expanding our coverage within the countries where we are already established, like recently in China's hinterland, Malaysia or Western Austria. Our new set-up in Dubai will serve the development of our global agents' network within the Gulf area and Sub-Saharan Africa. It will also support some of our global key accounts, our partner carriers and add great value to our service quality delivered through agents in this area. In Australia we have been successful for many years, so we decided to enter this market with our own organization."

Vienna, July 22, 2019

About cargo-partner

cargo-partner is a privately owned full-range info-logistics provider offering a comprehensive portfolio of air, sea, land transport and warehousing solutions. With over a third of a century's expertise in information technology and supply chain optimization, the company designs tailor-made services for a wide range of industries to create competitive benefits for its customers all around the world. Founded in 1983, cargo-partner generated a turnover of 753 million euro in 2018 and currently employs 3,000 people worldwide. In 2018, the cargo-partner group celebrated its 35th anniversary.

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