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cargo-partner at transport logistic in Munich

cargo-partner will be among the more than 2,300 exhibitors and will staff its own booth at the trade fair, which takes place from June 4 to 7, 2019. The focus this year will be on contract logistics, rail transport on the Silk Road, and digitalization.

transport logistic is the world's leading trade fair for logistics, mobility, IT, and supply chain management and expects visitors from 123 countries in 2019. cargo-partner will once again be represented with its own two-story booth, located in hall A5, booth no. 406. The logistics provider's communication focus at this year's fair is on contract logistics, rail transport on the Silk Road, and digitalization.

Steady growth and ongoing expansions

"cargo-partner has made big steps in the past two years – from the strengthening of our European contract logistics network to our cutting-edge digital solutions, to our new representations in Sweden, Myanmar, Ireland, Turkey, Brazil, Italy and Australia. Our modern, digital booth at transport logistic reflects these developments, and we are excited for this opportunity to introduce a range of new services and innovations," says Christina Kalløkken, Director Corporate Communications & Marketing.

Following its strategy of organic growth, cargo-partner has added several new countries to its international network of subsidiaries in the past years. After opening its first offices in Sweden and Myanmar in 2017 as well as Ireland and Turkey in 2018, the company has set up agents' liaison and key account support offices in São Paulo, Brazil as well as Milan, Italy and is currently preparing for the opening of its first office in Melbourne, Australia within the year.

In 2018, cargo-partner registered a consolidated turnover of 753 million euro, with clearly increased volumes in the company's core business areas air and seafreight. The logistics provider handled 1,032,232 freight shipments in the previous year, including over 173,000 t of air cargo and 302,00 TEU of sea cargo. One of the company's fastest growing business segments is rail transport across the Silk Road, especially in LCL. In addition to regular FCL transports between numerous terminals in Asia and Europe, cargo-partner offers weekly LCL service from and to main terminals in North, Central and South China. The logistics provider handled a total volume of over 35,000 m³ of LCL rail shipments in the past year and currently transports 10-15 LCL rail containers per week across the Silk Road.

Contract logistics as third pillar

Next to air and seafreight, cargo-partner has made significant investments into building up contract logistics as the third pillar of its core service portfolio. Beside the iLogistics Center in timber construction near Vienna Airport (12,250 m²), these include the iLogistics Center in Sofia, Bulgaria (16,500 m²), the partly temperature-controlled warehouse in Prague

specializing in foodstuffs logistics (10,900 m²) as well as new warehouses in Hong Kong (6,400 m²), Clarksville, TN and Chicago, IL (14,000 m² each). The most recent project is the construction of a new iLogistics Center in Ljubljana with 20,000 pallet slots on over 25,000 m², scheduled to open in late summer 2019.

Innovative digital solutions

The supply chain management platform SPOT, which cargo-partner uses to provide full transparency and easy collaboration to its customers, has also received several upgrades. The platform's Transport Management module now includes a Quick Transport Order feature allowing customers to place simple transport orders with just a few clicks. The latest addition to SPOT is an intelligent container tracking function for FCL shipments giving users access to detailed tracking information. The new technology combines data from a variety of sources to provide accurate, reliable information on customers' end-to-end transport chains. The SPOTworx team is represented with an own area at the cargo-partner booth to provide information and consultation to interested visitors.

Interactive booth design reflects communication focus

A new booth design emphasizes the thematic highlights: logistics, rail transport and digitalization. The look of cargo-partner's booth is inspired by the award-winning timber construction design of its iLogistics Center near Vienna. In order to capture not only the "look" but also the "feel" of the building it's based on, the booth's façade is covered with real wood. The focus on digitalization is emphasized by the new cargo-partner app. Available on five large interactive displays or via iPad, the app invites visitors to explore the cargo-partner world and learn more about the info-logistics provider's service offerings and worldwide presence. Younger visitors and mobile game aficionados can try their hand at the mini-game "[Container Crush](#)" and maybe even set a new record score.

Vienna, June 3, 2019

About cargo-partner

cargo-partner is a privately owned full-range info-logistics provider offering a comprehensive portfolio of air, sea, land transport and warehousing solutions. With over a third of a century's expertise in information technology and supply chain optimization, the company designs tailor-made services for a wide range of industries to create competitive benefits for its customers all around the world. Founded in 1983, cargo-partner generated a turnover of 753 million euro in 2018 and currently employs 3,000 people worldwide. In 2018, the cargo-partner group celebrated its 35th anniversary.

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